

EVENTS AND BENEFIT FUNDRAISING TRIPS

ETC offers whitewater rafting trips and sea kayak moonlight paddles to businesses, corporations, and individuals to raise funds and awareness of our mission. We also co-host an annual Kayak Regatta in Sausalito every October. Over the past 3 decades, this event has become a world-class race and fundraiser, with 250 paddlers of all ages and abilities taking to the water.

NONPROFIT STATUS

ETC is a 501(c)(3) charitable organization. Our Tax ID number is 51-0158-789.



Environmental Traveling Companions
Fort Mason Center, Landmark Building C, Suite 385
San Francisco, CA 94123

www.etctrips.org

T: (415) 474-7662 Fax: (415) 474-3919

For more information contact Bethany Herron: bethany@etctrips.org

ETC BOARD OF DIRECTORS

Dick Blair
Darryl Burton
Sally Buynoski
John Cassidy

Benjamin Friend
Pam Gray
Steve Herzog
David Kennedy

Howard Levitt
Kathryn Lino
Alphonso Mance
Tom Morehouse
Harriet Moss
David Yacubian
Diane Poslosky,
(Executive Director)



Environmental Traveling Companions



Annual Report

MISSION STATEMENT:

We believe that everyone, regardless of physical or financial limitations, should have the opportunity to experience the beauty and challenge of the wilderness.

Through Environmental Traveling Companions' (ETC) outdoor adventures, disabled and disadvantaged individuals overcome self-imposed limitations, attain greater personal freedom, and better understand themselves in relation to others and the environment.

HISTORY

ETC was founded in 1972 by three commercial raft guides who began offering low-cost whitewater rafting trips to disadvantaged youth and individuals with disabilities. ETC became incorporated as a non-profit organization in 1975. Since our inception 38 years ago, ETC has provided outdoor adventures to more than 58,000 individuals with special needs and has trained a volunteer community of over 1,300 guides. ETC serves as a national model for accessible outdoor adventure programs and environmental education programs.



ETC PROGRAMS



Whitewater Rafting Program: Based at our accessible and ecologically designed campground and education center on the South Fork of the American River, we conduct whitewater rafting adventures for more than 1000 individuals with special needs every year. While rafting Class III rapids, ETC paddlers learn about riparian ecology, Miwok and Gold Rush history, and river conservation.



Sea Kayaking Program: Based on San Francisco Bay in Sausalito, and on Tomales Bay in Pt. Reyes, we serve over 800 disabled and disadvantaged paddlers with exciting and educational sea kayaking adventures. Participants learn paddling and safety skills while discovering sea lions, harbor seals, pelicans, and other fauna that make their home on the bay.



"I see such happy, happy students on our ETC trips. It's not just the skiing, or the sea kayaking; it's the community! My visually-impaired students have a chance to have an adventure and just hang with each other in a place where they can let their guard down. They don't have to explain anything. They feel empowered in a supportive world where the focus is on what they can do instead of just feeling different. ETC trips allow our kids to relax and joke and just be who they are. They further what we teachers are trying to teach them every day, giving them adaptive strategies and launching them into the world with confidence and great self-esteem."

- Wendy Scheffers, Teacher - Marin VIPs



Crosscountry Skiing Program: Based in Bear Valley, CA, we provide accessible cross-country skiing and snow-shoeing excursions for 250 participants with special needs. Our participants learn about mountain ecology on the Nordic ski trails, and delight in the wonder of the Giant Sequoias in Calaveras Big Trees. For many, this is their first time seeing snow!



Youth LEAD Program: We offer three 12-24 day educational Youth leadership courses for disabled and disadvantaged teens. The program uses the venues of whitewater rafting, sea kayaking, backpacking, and a farm stay to provide training in outdoor leadership, communication skills, environmental

stewardship, agricultural and consumer literacy, and diversity and disability awareness. During the school year, selected Youth LEAD alumni are invited to become LEAD Fellows, and offered opportunities for ongoing leadership development.

"When I was young my father was shot. Now I am being raised by my mom and helping to raise my little sister. On June 23rd, the greatest journey that anybody can take, began. It is called the ETC Youth LEAD course. It started with a ropes course where I learned to trust and that there would be people to support me and catch me when I fall. I learned that I can make it to the top of anything if I really try. Thank you for believing in ETC so they can give kids like me a chance to change and trust and become a leader."

-Ter-Risha, 2008 Youth LEAD Alumnus



COMMUNITY



Volunteers: ETC's family of dedicated and highly trained volunteers is the key to our 38 years of success in pioneering outdoor adventures for people with special needs. Every year, our diverse community of over 300 enthusiastic guides generously give more than 40,000 hours of their time and talents to ETC.

Participants: By working with more than 70 social service agencies and school groups in the greater San Francisco Bay Area and beyond, ETC is able to annually provide accessible outdoor adventure, environmental education and leadership programs to more than 2,100 individuals with special needs.

Beyond these categories, ETC is a thriving community that cannot be contained into tidy groups. Youth LEAD participants become junior volunteer guides; paraplegic paddlers who first discovered ETC on a program trip return for Sea Kayak guide training; volunteers are hired as interns and managers; guides become Board Members; and ETC paddlers from the 70s send their children to join our programs as 2nd generation adventurers and leaders. We recruit staff from within our community, and strongly encourage our participants to continue climbing the outdoor leadership ladder and become involved in all aspects of ETC.

ETC expands the concept of who CAN play and participate fully in the great outdoors and in life! Inclusion is key to our mission, and that attitude spills over into every aspect of ETC, making our community and our organization stronger. Just as diversity strengthens an ecosystem, ETC believes that diversity among people strengthens the human family.



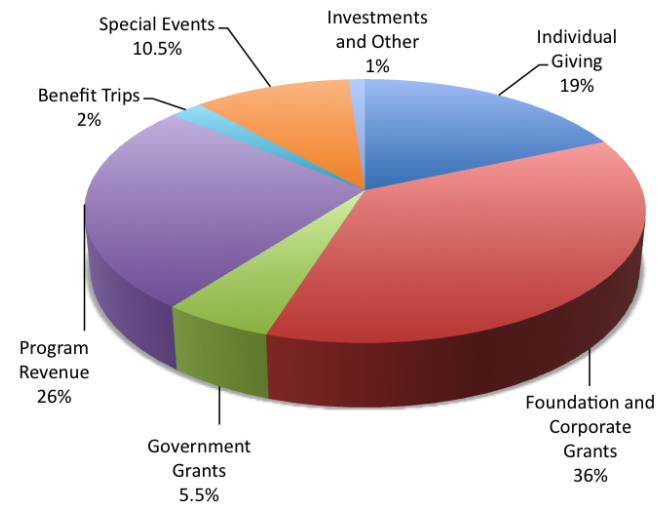
Environmental Traveling Companions

Income and Expense Statement (unaudited)

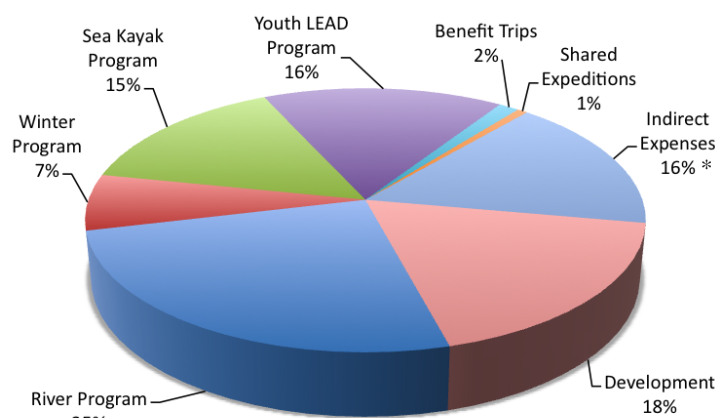
Fiscal year January 2010 - December 2010

	2010 Actuals	2011 Budget
Revenue		
Individual Giving		
Donations <\$500	19,161	23,000
Donations >\$500	73,018	80,000
Board Giving	27,423	35,000
Memorials, Bequests	39,525	0
Total Individual Giving	159,127	138,000
Foundation/Corporate Grants		
Unrestricted Grants	255,000	330,000
Restricted Grants	87,500	40,000
Corporate Grants	16,000	10,000
Corporate Matching Grants	3,122	4,000
Total Foundation/Corporate Grants	361,622	384,000
Government Grants		
State Grants	0	0
Total Government Grants	0	0
Program Trips		
River Trips	85,220	95,000
Sea Kayak	38,355	48,000
Winter	21,885	23,000
Youth LEAD	54,718	65,000
Shared Expeditions	8,085	0
Training Fees	13,455	15,500
Total Program Trips	221,718	246,500
Benefit Trips		
River Benefit	9,835	15,000
Sea Kayak Benefit	9,480	28,000
Total Benefit Trips	19,315	43,000
Special Events Income		
Regatta	33,423	55,000
Other Fundraising Events	57,270	45,000
Bi-Annual Event	0	0
Total Special Events Income	90,693	100,000
Revenue from Investments		
Interest- CD's, MMA	3,992	4,400
Interest- Savings Account	1,193	1,200
Total Revenue from Investments	5,185	5,600
Revenue other sources		
Merchandise Sales	228	500
Gain on Sale of Asset	0	0
Misc Revenue	4,230	1,000
Total Revenue other sources	4,458	1,500
Total Revenue	\$ 862,118	918,600
Summary of Expenses		
River Program		
Program	228,995	228,761
Benefit	9,282	10,200
Winter Program		
Program	62,104	62,072
Sea Kayak Program		
Program	134,706	136,899
Benefit	2,987	14,300
Youth Program		
Youth Lead	95,064	103,883
Youth Fellow	49,742	48,584
Shared Expeditions	6,237	-
Indirect Expenses	148,431	141,520
Development	162,269	158,740
Total Expenses	899,817	904,959
Net Ordinary Revenue	-\$37,699	\$ 13,641
Amount applied from reserve	37,699	
Net	(0)	

Revenue By Source



Expense By Program



*ETC is a volunteer-driven organization. Including the in-kind value of volunteer guide hours reduces the combined Indirect and Development portion of the budget to under 20%.

Environmental Traveling Companions

Supporters

Foundations:

Grousbeck Family Foundation
David and Lucile Packard Foundation
Marin Community Foundation
Stewardship Council
Bernard Osher Foundation
Horace W. Goldsmith Foundation
Hurlbut-Johnson Fund
George Sandy Foundation
Henry Mayo Newhall Foundation
Miranda Lux Foundation
The Friend Family Foundation
Dean Witter Foundation
Koret Foundation
The Bellini Foundation
Margo and Joe Osherenko Foundation

California State Government:

Department of Boating and Waterways
Coastal Commission: Whaletail Fund

Corporate Sponsors:

Ecology and Environment
Wetherby Asset Management
Planet Granite
Hidden Valley Ranch
Clock Four
National Seating and Mobility, Inc
Endurance PTC

Individual Donors: \$5,000 - \$30,000

Mike & Carol Sabarese
Daniel Weinstein
David Kennedy
Laurence and Sue Spitters
Cathy McCafferty & Roger Odenberg
Erin & David Yacubian
Dick Blair
Pamela and Timothy Gray
Micky Lloyd

Individual Donors: \$1,000 - \$4,999

Ardea Fund
Little Flower Fund
Caryn and Joe Ansel
Charles and Cori Bertucio
Thomas and Robin Bottorff
Kathleen King and Gerald Cahill
John Dwyer
Don and Janie Friend
Lisa and Douglas Goldman
Carol Baird & Alan Harper
Gena Harper
Steve, Jackie, and JJ Herzog
Deborah Hoffman
G. Scott and Janet Jones
Carolyn Killefer
John and Wendy Lang
Jim, Kathryn, and Ali Lino
Melvyn I. Mark
Joseph McMonigle
William and Elizabeth Meehan
John and Tashia Morgridge
Harriet Moss
Hope Page
Helen and Allan Ridley
Rich & Nancy Robbins
Thomas Theodores
Tim & Carol Treadway
Leonard & Jeanne Ware
Candice Curtis & Carl Weissensee
Bart and Nancy Westcott
Individual Donors: \$500 - \$999
David & Michele Benjamin
Tessa Callejo & William Black
Caitlin & Nathan Brostrom
Steve & Lynn Brown
Darryl Burton
John, Nancy, Cody & Scott Cassidy

Individual Donors: \$500 - \$999 cont.

Craig Cheevers
Jon Christensen
Brad Coyle
Mr. Terry Davis
Patricia Gates and Ronald Dieckmann
Dan & Theresa Eaton
David H. Elliott
Roger & Nancy Freed
Jason Friend
Suzanne Grady
Nancy Bateman and David Gray
Roger Hoffman
Kathleen and Theodore Jablonski
Richard and Susan Jacobsen
Louis Jaffe
Mr. Franklin & Cathie Johnson
Glenn Olsen and Diane Lake
Wendy Scheffers & Howard Levitt
John Lindner
David A. Loeb
Anna and Mike Mariani
Dennis Martino
Maureen and Stanley Moore
Robert Patterson
Cynthia & Allen Ruby
Paul Sack
Patricia Santa Cruz
Andrew and Kirsten Gibney Scott
Alice and Thaxter Sharp
Jeff and Charlie Sharp
Ron Silberman
Michael Smith
Madeline and Isaac Stein
Susan and Peter Talbot
Lorilei and Paul Tuttle
Pamela Bleir and Gary Van Acker
Nicole Victor
Thomas Ryckman and Pamela Wilson

Partnering Organizations

Visual Impairment

Marin Visually Impaired Program
Hatlen Center for the Blind
Project Insight
Oakland Visually Impaired Program
Orientation Center for the Blind
California School for the Blind
Braille Institute
CA Association of Blind Students
Guide Dogs for the Blind

Physical Disability

Shared Adventures
National MS Society
Windsor Methodist Church
Becoming Independent
Center for Ind. Living
Disabled Sports, USA

Emotionally Disturbed

New Directions
Green Acres
Edgewood Center
Seneca Center

Cognitive Disability

Marin Ventures
Do It Leisure
Hidden Valley Ranch
Walnut Creek Special Rec.
Janet Pomeroy Center
Cedars of Marin
Oakhill School
Down Syndrome Connection
Lipman Middle School
RES Success

Disadvantaged Youth

Beechwood School
Walden House
East Bay Civicorps
East Oakland Boxing Association
SFPD - Wilderness Program
Visitation Valley Beacon Center
San Ramon Community Center
Gilman Playground
Larkin Street Youth Services
Rita da Cascia House
Pacific Leadership Institute

Disadvantaged Youth, continued

Crissy Field Center & I-YEL
Boy Scouts and Venture Crew
Project Avary
City of Dreams
Crossroads Marin Academy
Home Away From Homelessness
Mission Graduates
Real Options for City Kids (ROCK)
Girls, Inc.
Reconnect
Santa Cruz Counseling Center
Terrance Kelly Youth Foundation
Harmony Health Family Resource
YES Program - Santa Cruz Youth
First Place for Youth
Alta Bates Summit- Youth Bridge
7 Tepees
Raphael House
Chinatown CDC

Recovery

Coyote Coast
Thunder Road

Life-Threatening Illness

Healing Waters
Packard CHEERS Program
for children with cancer
Healing Adventures
Volunteers of America
Schools & Camps
Head-Royce School
Notre Dame High School
Camp Tawonga
Swope Middle School
Urban School
Sonoma Academy
Novato Charter School
Woodside High School
Canyon School
Springstone School
Scotten School
Spaulding Wooden Boat Center